

	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Residential	Total Sold	647	660	784	899	965	1044	954	1017	6.6%
Redmond/	# of Short Sales	186	89	28	14	8	0	3	0	-100.0%
Terrebonne	# of Bank Owned	124	30	43	44	22	1	8	8	0.0%
Less than 1 Acre	Sold Volume	\$ 95,831,655	\$ 130,142,929	\$ 170,227,140	\$ 220,168,769	\$ 266,280,562	\$ 311,129,306	\$ 310,559,779	\$354676293.00	14.2%
	Avg. Sale Amount	\$ 148,117	\$ 197,186	\$ 217,126	\$ 244,904	\$ 275,938	\$ 298,017	\$ 325,534	\$348747.58	7.1%
	Median Sale Amt.	\$ 132,500	\$ 175,000	\$ 195,605	\$ 223,266	\$ 255,000	\$ 275,250	\$ 297,955	\$321955.00	8.1%
	Average DOM	132	123	127	109	103	107	106	108	1.9%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Residential	Total Sold	111	105	98	112	108	130	111	105	-5.4%
Redmond/	# of Short Sales	26	20	9	5	3	0	1	0	-100.0%
Terrebonne	# of Bank Owned	31	9	9	8	11	0	3	2	-33.3%
1 Acre or more	Sold Volume	\$ 32,282,532	\$ 37,334,332	\$ 34,928,538	\$ 47,535,245	\$ 53,773,975	\$ 63,787,570	\$ 62,184,425	\$60278599.00	-3.1%
	Avg. Sale Amount	\$ 290,834	\$ 355,565	\$ 356,414	\$ 424,422	\$ 497,907	\$ 490,674	\$ 560,220	\$574081.90	2.5%
	Median Sale Amt.	\$ 255,000	\$ 326,500	\$ 331,000	\$ 373,000	\$ 417,500	\$ 422,450	\$ 506,000	\$525000.00	3.8%
	Average DOM	194	195	153	161	135	174	139	141	1.4%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Manufactured	Total Sold	18	35	42	25	25	36	40	37	-7.5%
Redmond/	# of Short Sales	2	9	6	0	0	0	0	0	0.0%
Terrebonne	# of Bank Owned	9	3	5	1	0	0	3	0	-100.0%
Less than 1 Acre	Sold Volume	\$ 1,174,801	\$ 2,956,285	\$ 4,632,058	\$ 3,117,300	\$ 7,533,000	\$ 6,854,530	\$ 7,548,775	\$7740382.00	2.5%
	Avg. Sale Amount	\$ 65,267	\$ 84,465	\$ 110,287	\$ 124,692	\$ 301,320	\$ 190,404	\$ 188,719	\$209199.51	10.9%
	Median Sale Amt.	\$ 63,000	\$ 80,700	\$ 109,500	\$ 125,000	\$ 285,000	\$ 189,950	\$ 199,000	\$222000.00	11.6%
	Average DOM	135	126	113	125	151	87	128	77	-39.8%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Manufactured	Total Sold	26	20	25	27	25	22	25	26	4.0%
Redmond/	# of Short Sales	3	2	2	0	0	0	0	0	0.0%
Terrebonne	# of Bank Owned	9	0	3	2	0	0	0	1	100.00%
Over 1 Acre	Sold Volume	\$ 3,286,145	\$ 3,690,000	\$ 4,786,907	\$ 6,131,000	\$7,533,000	\$ 7,154,300	\$ 9,031,100	\$8400100.00	-7.0%
	Avg. Sale Amount	\$ 126,390	\$ 184,500	\$ 191,476	\$ 227,074	\$301,320	\$ 325,195	\$ 361,244	\$323080.77	-10.6%
	Median Sale Amt.	\$ 114,500	\$ 167,500	\$ 192,500	\$ 229,500	\$285,000	\$ 294,500	\$ 325,000	\$355000.00	9.2%
	Average DOM	123	172	198	112	151	159	138	97	-29.7%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Townhomes/	Total Sold	55	58	54	63	102	104	90	80	-11.1%
Condos	# of Short Sales	13	7	2	0	1	0	0	0	0.0%
Redmond/	# of Bank Owned	12	5	3	1	4	0	0	0	0.0%
Terrebonne	Sold Volume	\$ 8,020,351	\$ 9,645,350	\$ 10,367,450	\$ 12,977,177	\$ 21,387,949	\$ 26,897,800	\$ 23,703,650	\$21581414.00	-9.0%
	Avg. Sale Amount	\$ 145,825	\$ 166,299	\$ 191,990	\$ 205,987	\$ 209,686	\$ 258,633	\$ 263,373	\$269767.68	2.4%
	Median Sale Amt.	\$ 150,000	\$ 167,750	\$ 195,000	\$ 210,000	\$ 213,500	\$ 259,925	\$ 248,700	\$276250.00	11.1%
	Average DOM	150	172	122	164	124	106	112	130	16.1%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Residential	Total Sold	99	122	121	135	139	101	95	106	11.6%
Land/Lots	# of Short Sales	4	2	0	2	0	0	0	0	0.0%
Redmond/	# of Bank Owned	36	6	0	1	0	0	0	1	100.00%
Terrebonne	Sold Volume	\$ 7,571,760	\$ 13,141,610	\$ 11,363,345	\$ 12,754,635	\$ 17,108,316	\$ 14,758,138	\$ 22,199,014	\$18188029.00	-18.1%
	Avg. Sale Amount	\$ 76,482	\$ 107,718	\$ 93,912	\$ 94,479	\$ 123,081	\$ 146,120	\$ 233,673	\$171585.18	-26.6%
	Median Sale Amt.	\$ 50,000	\$ 73,500	\$ 71,500	\$ 82,000	\$ 90,000	\$ 125,000	\$ 139,500	\$145000.00	3.9%
	Average DOM	243	347	272	266	263	234	174	\$206.00	18.4%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Multi Family	Total Sold	30	47	32	26	39	50	40	30	-25.0%
Redmond/	# of Short Sales	10	6	0	1	2	0	0	0	0.0%
Redmond/	# of Bank Owned	5	2	0	3	2	0	0	0	0.0%
Terrebonne	Sold Volume	\$ 5,618,500	\$ 9,657,967	\$ 6,864,600	\$ 8,955,877	\$ 15,074,850	\$ 19,858,160	\$ 17,279,400	\$12661775.00	-26.7%
	Avg. Sale Amount	\$ 187,283	\$ 205,489	\$ 214,519	\$ 344,457	\$ 386,535	\$ 397,163	\$ 431,985	\$422059.17	-2.3%
	Median Sale Amt.	\$ 159,400	\$ 182,000	\$ 219,000	\$ 225,000	\$ 268,000	\$ 335,000	\$ 360,000	\$377625.00	4.9%
	Average DOM	132	130	119	151	113	98	80	79	-1.3%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Farm	Total Sold	3	3	4	4	3	0	1	2	100.0%
	# of Short Sales	0	0	0	0	0	0	0	0	0.0%
Redmond/	# of Bank Owned	1	0	0	0	0	0	0	0	0.0%
Terrebonne	Sold Volume	\$ 5,449,000	\$ 1,065,000	\$ 5,804,738	\$ 3,950,000	\$4,300,000	\$ -00	\$ 550,000	\$700000.00	27.3%
	Avg. Sale Amount	\$ 1,816,333	\$ 355,000	\$ 1,451,185	\$ 987,500	\$1,433,333	\$ -00	\$ 550,000	\$350000.00	-36.4%
	Median Sale Amt.	\$ 1,850,000	\$ 330,000	\$ 1,525,000	\$ 487,500	\$550,000	\$ -00	\$ 550,000	\$350000.00	-36.4%
	Average DOM	289	570	259	398	114	0	457	29	-93.7%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Investment/	Total Sold	0	0	1	0	0	1	1	5	100.00%
Multi Lots	# of Short Sales	0	0	0	0	0	0	0	0	0.0%
Redmond/	# of Bank Owned	0	0	0	0	0	0	0	0	0.0%
Terrebonne	Sold Volume	\$ -00	\$ -00	\$ 432,000	\$ -00	\$ -00	\$ 2,025,000	\$ 295,000	\$2736000.00	100.00%
	Avg. Sale Amount	\$ -00	\$ -00	\$ 432,000	\$ -00	\$ -00	\$ 2,025,000	\$ 295,000	\$547200.00	85.5%
	Median Sale Amt.	\$ -00	\$ -00	\$ 432,000	\$ -00	\$ -00	\$ 2,025,000	\$ 29,500	\$630000.00	100.00%
	Average DOM	0	0	90	0	0	69	274	731	100.00%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Mobile Home	Total Sold	11	18	21	12	10	16	11	13	18.2%
No-Land	# of Short Sales	0	0	0	0	0	0	0	0	0.0%
Redmond/	# of Bank Owned	0	0	0	0	0	0	0	0	0.0%
Terrebonne	Sold Volume	\$ 211,550	\$ 389,100	\$ 526,650	\$ 410,000	\$ 438,000	\$ 772,900	\$ 637,450	\$855800.00	34.3%
	Avg. Sale Amount	\$ 19,232	\$ 21,617	\$ 25,079	\$ 34,167	\$ 43,800	\$ 48,306	\$ 57,950	\$65830.77	13.6%
	Median Sale Amt.	\$ 22,000	\$ 21,000	\$ 27,000	\$ 32,750	\$ 51,125	\$ 50,000	\$ 65,000	\$68400.00	5.2%
	Average DOM	80	160	60	63	61	47	68	71	4.4%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Shared Int/	Total Sold	13	18	18	21	23	0	27	17	-37.0%
Timeshare	# of Short Sales	0	0	0	0	0	0	0	0	0.0%
Redmond/	# of Bank Owned	0	0	0	0	0	0	0	0	0.0%
Terrebonne	Sold Volume	\$ 226,294	\$ 246,239	\$ 186,792	\$ 228,499	\$ 217,894	\$ -00	\$ 234,995	\$197321.00	-16.0%
	Avg. Sale Amount	\$ 17,407	\$ 13,680	\$ 10,377	\$ 10,881	\$ 9,474	\$ -00	\$ 8,704	\$11607.12	33.4%
	Median Sale Amt.	\$ 17,500	\$ 13,200	\$ 9,300	\$ 11,000	\$ 9,500	\$ -00	\$ 5,500	\$12000.00	118.2%
	Average DOM	324	306	305	390	297	0	200	164	-18.0%