	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Residential	Total Sold	8	11	10	19	14	17	21	17	-19.05%
North Klamath	# of Short Sales	0	0	0	0	0	0	0	0	0
County	# of Bank Owned	3	2	0	3	0	0	1	0	-100.00%
Less than 1	Sold Volume	$ 591,400	$ 2,151,427	$ 1,035,625	$ 2,648,700	$1,852,094	$ 2,233,901	$ 3,069,835	$3990200.00	29.98%
Acre	Avg. Sale Amount	$ 73,925	$ 195,584	$ 103,563	$ 139,405	$132,292	$ 131,406	$ 146,183	$234717.65	60.56%
	Median Sale Amt.	$ 49,200	$ 99,000	$ 66,000	$ 99,000	$112,000	$ 119,000	$ 132,000	$237500.00	79.92%
	Average DOM	220	284	208	183	162	188	125	156	24.80%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Residential	Total Sold	21	36	26	45	48	77	45	28	-37.78%
North	# of Short Sales	3	1	0	0	1	0	0	0	0.00%
Klamath	# of Bank Owned	3	2	3	5	4	0	2	1	-50.00%
County	Sold Volume	$ 4,163,100	$ 6,090,350	$ 4,961,500	$ 8,869,252	$ 11,078,100	$ 14,489,967	$ 12,321,734	$7405150.00	-39.90%
1 Acre or more	Avg. Sale Amount	$ 198,243	$ 169,176	$ 190,827	$ 197,094	$ 230,794	$ 188,181	$ 273,816	$264469.64	-3.41%
	Median Sale Amt.	$ 150,000	$ 164,000	$ 175,000	$ 200,000	$ 209,500	$ 169,000	$ 280,000	$264500.00	-5.54%
	Average DOM	262	276	222	234	165	116	176	135	-23.30%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Manufactured	Total Sold	2	3	3	2	6	6	8	5	-37.50%
North Klamath	# of Short Sales	0	0	0	0	0	0	0	0	0.00%
County	# of Bank Owned	1	2	0	0	1	0	0	0	0.00%
Less than	Sold Volume	$ 59,000	$ 197,500	$ 246,000	$ 246,242	$ 688,500	$ 535,500	$962,800	$618500.00	-35.76%
1 Acre	Avg. Sale Amount	$ 29,500	$ 65,833	$ 82,000	$ 123,121	$ 114,750	$ 89,250	$123,050	$123700.00	0.53%
	Median Sale Amt.	$ 29,500	$ 63,000	$ 83,000	$ 123,121	$ 104,500	$ 73,250	$87,000	$133000.00	52.87%
	Average DOM	128	346	93	102	112	163	101	127	25.74%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Manufactured	Total Sold	28	18	26	32	30	35	45	30	-33.33%
North Klamath	# of Short Sales	0	0	1	0	0	0	0	0	0.00%
County	# of Bank Owned	6	0	2	4	4	0	4	1	-75.00%
Over 1 Acre	Sold Volume	$ 2,196,719	$ 1,955,388	$ 3,000,438	$ 3,947,700	$ 4,150,120	$ 4,899,667	$ 7,335,040	$5905800.00	-19.49%
	Avg. Sale Amount	$ 78,454	$ 108,633	$ 115,401	$ 123,336	$ 138,337	$ 139,990	$ 163,000	$196860.00	20.77%
	Median Sale Amt.	$ 60,450	$ 91,250	$ 86,750	$ 108,500	$ 127,500	$ 145,600	$ 160,000	$202750.00	26.72%
	Average DOM	227	236	273	167	131	129	132	103	-21.97%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Townhomes/	Total Sold	0	0	0	0	0	0	0	0	0.00%
Condos	# of Short Sales	0	0	0	0	0	0	0	0	0.00%
	# of Bank Owned	0	0	0	0	0	0	0	0	0.00%
North Klamath	Sold Volume	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
County	Avg. Sale Amount	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
	Median Sale Amt.	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
	Average DOM	0	0	0	0	0		0	0	0.00%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Residential	Total Sold	21	26	31	45	62	80	76	66	-13.16%
Land/Lots	# of Short Sales	1	1	0	0	0	0	0	0	0.00%
North Klamath	# of Bank Owned	2	0	0	1	3	0	1	0	-100.00%
County	Sold Volume	$ 881,888	$ 752,270	$ 1,249,745	$ 1,554,750	$ 3,036,625	$ 3,903,357	$ 3,493,450	$3687100.00	5.54%
	Avg. Sale Amount	$ 41,995	$ 28,933	$ 40,314	$ 34,500	$ 48,978	$ 48,792	$ 45,966	$55865.15	21.54%
	Median Sale Amt.	$ 19,500	$ 21,250	$ 30,000	$ 27,000	$ 39,750	$ 42,000	$ 35,500	$40750.00	14.79%
	Average DOM	205	275	312	220	295	248	213	248	16.43%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Multi	Total Sold	0	0	1	0	0	0	0	0	0.00%
Family	# of Short Sales	0	0	0	0	0	0	0	0	0.00%
North Klamath	# of Bank Owned	0	0	0	0	0	0	0	0	0.00%
County	Sold Volume	$ -00	$ -00	$ 160,999	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
	Avg. Sale Amount	$ -00	$ -00	$ 160,999	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
	Median Sale Amt.	$ -00	$ -00	$ 160,999	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
	Average DOM	0	0	182	0	0	0	0	0	0.00%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Farm	Total Sold	1	0	0	0	0	0	0	0	0.00%
North Klamath	# of Short Sales	0	0	0	0	0	0	0	0	0.00%
County	# of Bank Owned	1	0	0	0	0	0	0	0	0.00%
	Sold Volume	$ 900,000	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
	Avg. Sale Amount	$ 900,000	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
	Median Sale Amt.	$ 900,000	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
	Average DOM	571	0	0	0	0		0	0	0.00%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Investment/ Multi Lots	Total Sold	0	0	0	0	0	0	0	0	0.00%
North Klamath	# of Short Sales	0	0	0	0	0	0	0	0	0.00%
County	# of Bank Owned	0	0	0	0	0	0	0	0	0.00%
	Sold Volume	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
	Avg. Sale Amount	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
	Median Sale Amt.	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0.00%
	Average DOM	0	0	0	0	0		0	0	0.00%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Mobile Home. No-Land	Total Sold	0	0	0	0	0	0	0	1	100%
North Klamath County	# of Short Sales	0	0	0	0	0	0	0	0	0%
	# of Bank Owned	0	0	0	0	0	0	0	0	0%
	Sold Volume	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$95900.00	100%
	Avg. Sale Amount	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$95900.00	100%
	Median Sale Amt.	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$95900.00	100%
	Average DOM	0	0	0	0	0		0	49	100%
	Statistics for 4th Quarter Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	% Change 2018-2019
Shared Interest/ Timeshare	Total Sold	0	0	0	0	0	0	0	0	0
North Klamath	# of Short Sales	0	0	0	0	0	0	0	0	0
County	# of Bank Owned	0	0	0	0	0	0	0	0	0
	Sold Volume	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0
	Avg. Sale Amount	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0
	Median Sale Amt.	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	$ -00	0
	Average DOM	0	0	0	0	0		0	0	0