

Bend/Tumalo/Alfalfa 2019 Q3

	Statistic for 3rd Qrt Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	2018-2019 % change
Residential	Total Sold	1503	1715	1699	1872	1934	1854	1,895	1749	-7.70%
Bend/	# of Short Sales	308	139	57	23	14	2	0	0	#DIV/0!
Tumalo/	# of Bank Owned	264	58	53	61	27	25	1	8	700.00%
Alfalfa	Sold Volume	#####	#####	\$ 581,237,217	\$ 719,585,702	\$ 811,824,174	\$ 861,975,783	\$ 941,084,077	\$ 933,194,247	-0.84%
Less than 1 Acre	Avg. Sale Amount	#####	\$ 316,866	\$ 342,105	\$ 384,394	\$ 419,764	\$ 464,928	\$ 496,614	\$ 533,559	7.44%
	Median Sale Amt.	#####	\$ 269,000	\$ 288,500	\$ 327,500	\$ 359,900	\$ 399,000	\$ 425,000	\$ 450,000	5.88%
	Average DOM	132	112	112	115	112	107	95	102	7.37%
	Statistics for 3rd Qrt Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	2018-2019 % change
Residential	Total Sold	240	247	205	256	239	220	261	245	-6.13%
Bend/	# of Short Sales	46	26	20	7	5	1	0	2	#DIV/0!
Tumalo/	# of Bank Owned	70	13	5	10	7	9	0	5	#DIV/0!
Alfalfa	# of Bank Owned	70	13	5	10	7	9	0	5	#DIV/0!
1 Acre or more	Sold Volume	#####	#####	\$ 107,564,499	\$ 135,062,725	\$ 147,803,705	\$ 155,866,879	\$ 192,833,819	\$ 19,499,614	-89.89%
	Avg. Sale Amount	#####	\$ 451,263	\$ 522,266	\$ 527,589	\$ 618,426	\$ 708,486	\$ 738,827	\$ 795,906	7.73%
	Median Sale Amt.	#####	\$ 392,000	\$ 440,000	\$ 468,000	\$ 540,000	\$ 606,750	\$ 652,000	\$ 649,000	-0.46%
	Average DOM	169	154	163	143	146	133	135	131	-2.96%

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Manufactured	Statistics for 3rd Qrt Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	2018-2019 % change
Bend/Tumalo	Total Sold	33	57	50	61	52	49	57	48	-15.79%
Alfalfa	# of Short Sales	6	11	3	2	2	0	0	0	#DIV/0!
Less than	# of Bank Owned	7	5	4	5	2	1	0	2	#DIV/0!
1 Acre	Sold Volume	#####	#####	\$ 8,075,043	\$ 11,117,837	\$ 11,259,848	\$ 12,440,320	\$ 12,966,126	\$ 12,624,075	-2.64%
	Avg. Sale Amount	#####	\$ 125,286	\$ 161,501	\$ 182,260	\$ 216,536	\$ 253,884	\$ 227,476	\$ 263,002	\$ 0
	Median Sale Amt.	\$97,000	\$ 124,900	\$ 158,750	\$ 187,400	\$ 220,830	\$ 250,000	\$ 229,900	\$ 274,000	19.18%
	Average DOM	101	95	95	85	99	75	84	74	-11.90%
Manufactured	Statistics for 3rd Qrt Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	2018-2019 % change
Bend/Tumalo	Total Sold	35	30	40	37	25	34	34	29	-14.71%
Alfalfa	# of Short Sales	5	4	1	0	0	0	0	0	#DIV/0!
Over 1 Acre	# of Bank Owned	11	2	4	1	1	2	0	1	#DIV/0!
	Sold Volume	#####	#####	\$ 8,137,031	\$ 8,664,811	\$ 6,052,594	\$ 11,808,950	\$ 10,508,178	\$ 9,571,400	-8.91%
	Avg. Sale Amount	#####	\$ 186,265	\$ 203,426	\$ 234,184	\$ 242,104	\$ 347,322	\$ 309,064	\$ 330,048	6.79%
	Median Sale Amt.	#####	\$ 165,750	\$ 183,000	\$ 226,500	\$ 230,000	\$ 311,950	\$ 297,500	\$ 325,000	9.24%
	Average DOM	134	213	150	150	130	109	113	94	-16.81%

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Townhomes/	Statistics for 3rd Qrt Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	2018-2019 % change
Condos	Total Sold	94	156	197	192	206	201	215	218	1.40%
Bend/Tumalo	# of Short Sales	10	6	3	0	1	0	0	0	#DIV/0!
Alfalfa	# of Bank Owned	7	3	2	1	0	0	0	0	#DIV/0!
	Sold Volume	#####	#####	\$ 57,072,690	\$ 64,657,319	\$ 80,718,867	\$ 80,522,214	\$ 94,537,699	\$ 96,444,288	2.02%
	Avg. Sale Amount	#####	\$ 262,137	\$ 289,709	\$ 336,757	\$ 391,839	\$ 400,608	\$ 439,710.00	\$ 442,405.00	0.61%
	Median Sale Amt.	#####	\$ 221,000	\$ 259,000	\$ 278,325	\$ 317,500	\$ 320,000	\$ 350,000.00	\$ 359,750.00	2.79%
	Average DOM	165	153	143	143	159	91	128	137	7.03%
Residential	Statistics for 3rd Qrt Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	2018-2019 % change
Land/Lots	Total Sold	241	278	231	214	205	195	229	184	-19.65%
Bend/Tumalo/	# of Short Sales	15	3	3	0	0	0	0	0	#DIV/0!
Alfalfa	# of Bank Owned	49	10	0	1	0	0	0	0	#DIV/0!
	Sold Volume	#####	#####	\$ 49,027,167	\$ 44,044,186	\$ 46,257,905	\$ 54,673,785	\$ 66,689,501	\$ 53,914,075	-19.16%
	Avg. Sale Amount	#####	\$ 178,804	\$ 212,239	\$ 205,814	\$ 225,648	\$ 280,378	\$ 291,221	\$ 293,011	0.61%
	Median Sale Amt.	#####	\$ 143,750	\$ 180,000	\$ 190,000	\$ 205,000	\$ 275,000	\$ 246,861	\$ 243,500	-1.36%
	Average DOM	237	208	184	200	199	223	182	196	7.69%

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Multi	Statistics for 3rd Qrt Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	2018-2019 % change
Family	Total Sold	39	51	55	50	57	49	42	40	-4.76%
Bend/Tumalo/	# of Short Sales	7	5	2	2	1	0	0	0	#DIV/0!
Alfalfa	# of Bank Owned	11	0	0	3	0	1	0	0	#DIV/0!
	Sold Volume	#####	#####	\$ 18,397,171	\$ 39,653,025	\$ 28,320,640	\$ 26,324,100	\$ 36,569,000	\$ 20,851,913	-42.98%
	Avg. Sale Amount	#####	\$ 349,993	\$ 334,494	\$ 793,061	\$ 496,853	\$ 537,227	\$ 870,690	\$ 521,298	-40.13%
	Median Sale Amt.	#####	\$ 299,000	\$ 285,000	\$ 317,750	\$ 365,000	\$ 450,000	\$ 480,000	\$ 475,000	-1.04%
	Average DOM	152	114	125	117	90	71	89	69	-22.47%
Farm	Statistics for 3rd Qrt Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	2018-2019 % change
	Total Sold	1	1	3	3	2	2	2	2	0.00%
Bend/Tumalo/	# of Short Sales	0	0	0	0	0	0	0	0	#DIV/0!
Alfalfa	# of Bank Owned	0	0	0	0	0	0	0	0	#DIV/0!
	Sold Volume	#####	\$ 480,000	\$ 3,010,000	\$ 3,270,000	\$ 3,650,000	\$ 4,450,000	\$ 2,325,000	\$ 2,500,000	7.53%
	Avg. Sale Amount	#####	\$ 480,000	\$ 1,003,333	\$ 1,090,000	\$ 1,825,000	\$ 2,225,000	\$ 1,162,500	\$ 1,250,000	7.53%
	Median Sale Amt.	#####	\$ 480,000	\$ 850,000	\$ 650,000	\$ 1,825,000	\$ 2,225,000	\$ 1,162,500	\$ 1,250,000	7.53%
	Average DOM	107	1642	86	257	460	309	282	328	16.31%



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Shared Int/	Statistics for 3rd Qrt Year to Date	2012	2013	2014	2015	2016	2017	2018	2019	2018-2019 % change
Timeshare	Total Sold	17	8	6	14	1	10	8	8	0.00%
Bend/Tumalo/	# of Short Sales	0	0	0	0	0	0	0	0	#DIV/0!
Alfalfa	# of Bank Owned	1	0	0	0	0	0	0	0	#DIV/0!
	Sold Volume	#####	\$ 397,500	\$ 415,000	\$ 631,000	\$ 17,000	\$ 366,301	\$ 368,750	\$ 269,002	-27.05%
	Avg. Sale Amount	\$29,626	\$ 49,688	\$ 69,167	\$ 45,071	\$ 17,000	\$ 36,300	\$ 46,094	\$ 33,625	-27.05%
	Median Sale Amt.	\$23,000	\$ 48,250	\$ 46,000	\$ 48,000	\$ 17,000	\$ 29,600	\$ 75,000	\$ 24,000	-68.00%
	Average DOM	153	249	232	137	87	294	193	287	48.70%

10/23/19