



# WEEKLY

ISSUE: February 21 - 27, 2018

## Parking at COAR



COAR understands that many members find parking at our office difficult, especially during the tour meetings and popular classes. Our facility was designed at a time when the community and membership were far smaller. We have explored a number of options to increase the availability of parking and have not found one that is acceptable with the City of Bend's plan for our neighborhood which is zoned residential. We ask that members consider carpooling or taking alternative transportation when possible. We are especially concerned about safety issues when cars are parked illegally, which prevents emergency vehicles access to the property and often prevents cars from seeing pedestrians and other vehicles.

COAR staff and board will continue to look into the best options to best serve our membership and ensure the COAR facility meets members needs for years to come.

## IMPORTANT FOR YOU

### EnCOAR-Last Call

#### Events

Nominations for REALTOR, Affiliate, Rookie and Commercial Transaction of the Year are due this Friday. Please click below for the nomination forms and more information.

[REALTOR® of the Year Nomination Form](#)  
[Rookie of the Year Nomination Form](#)  
[Affiliate of the Year Nomination Form](#)  
[Commercial Transaction of the Year](#)



### YPN Kickoff Event

#### Social Events

March 8, 2018  
4:30 PM - 7:00 PM

Join COAR's Young Professionals Network as they host our annual kickoff event for ALL COAR members. Bring a donation for the Boys and Girls Clubs of Bend food pantry to get a drink ticket. Suggested items: apple sauce cups, small boxes of individually packaged granola bars, crackers, trail mix, gold fish, fruit snacks, etc. Items that can be easily packed in lunches for members. Hosted appetizers, networking and live music.



[LEARN MORE](#)

## COAR Candidate Training Academy

### Government Affairs

March 15, 2018

8:00 AM - 5:00 PM

The Candidate Training Academy was developed to give REALTORS®, REALTOR®-friendly candidates, or those who are contemplating being a political candidate an introduction to and expectation of how to run for political office. It will give candidates a valuable head start in their political journey, as well as information on how to run a successful campaign.

Upon completion of this training session, participants will be able to:

- Whether you possess the basic traits necessary to run for office.
- State (in 30 seconds) why you are running for office.
- Describe the elements necessary for developing a campaign plan and begin the planning process.
- Discuss research needs based on target audience and budget estimates.
- Plan for the fundraising methods that can prove most effective and lucrative.
- Determine the best methods for contacting constituents, based on voter demographics and budget.
- Analyze the electronic campaign options available and determine which, if any, will prove most effective for outreach.
- Assess the multiple avenues to approach a get-out-the-vote plan and determine which elements would be useful to your campaign planning.



[LEARN MORE](#)

## COAR Commercial Roadshow: Redmond

### Professional Development

March 8, 2018

12:00 PM - 2:30 PM

AmeriTitle, Inc.

735 SW 6th St

Redmond, OR 97756

Includes Lunch/1CE/\$5

Exciting things are happening in Redmond. Redmond's job growth (among the fastest in the country), new businesses moving to town, and a growing population all signal the City's success and appeal. Join us for COAR's March Commercial Meeting to hear from City of Redmond staff and Redmond Economic Development, Inc. (REDI) on recent developments and growth in Redmond. Development, economic and commercial opportunities, infrastructure and more - join us March 8 at AmeriTitle in Redmond.

Keith Witcosky, City Manager-City of Redmond

Jon Stark, Senior Manager-Redmond Economic Development, Inc.

City of Redmond Staff

Registration is required to attend the event.



[LEARN MORE](#)

## First-Time Home Buyers Savings Account Legislation Facing Hurdles

### News from OAR

Despite overwhelming public support for establishing tax-free accounts for individuals and families to save money for a down payment and related costs of buying their first home, HB 4007 is facing challenges in the state

legislature, specifically regarding the amount of increase in real estate document recording fees also included in the bill. As of February 16, the bill remained in the House Committee on Revenue and negotiations with legislators were on-going toward a resolution that would move the bill out of committee toward a House vote. Click here to learn more about HB 4007 and stay tuned for future updates on this bill.



## Galveston Ave Design Open House

Government Affairs

The City is designing improvements for Galveston Avenue between NW 14th Street and the Tumalo Avenue bridge. These include buffered bike lanes, on-street parking, sidewalks and landscaping and more. Come to their Open House to learn more: 3:30 - 5:30 p.m.



## EDUCATION & EVENTS

COAR has the following events available to all COAR members, please click on the event title to view more details and register online. Please note you will have to sign into [coar.com](#) to register. Your sign-on is different than your Rapattoni password.

### [2018 Real Estate Forecast Breakfast](#)

February 22 | 8:00 AM - 10:30 AM

How to Sell Duplexes, Triplexes & Quadruplexes, 4 CE

February 22 | 9:00 AM - 1:00 PM-Class is Full

### [COBA vs COAR Challenge Conclusion](#)

February 22 | 4:30 PM - 6:00 PM

### [Rapattoni Listing Input Training](#)

February 23 | 10:00 AM - 12:00 PM

### [Sign Locates & Call Before You Dig-Redmond](#), 1 CE

February 28 | 9:00 AM - 10:00 AM

### [Rapattoni I](#)

March 1 | 10:00 AM - 12:00 PM

### [Pricing Strategies: Mastering the CMA](#), 6 CE

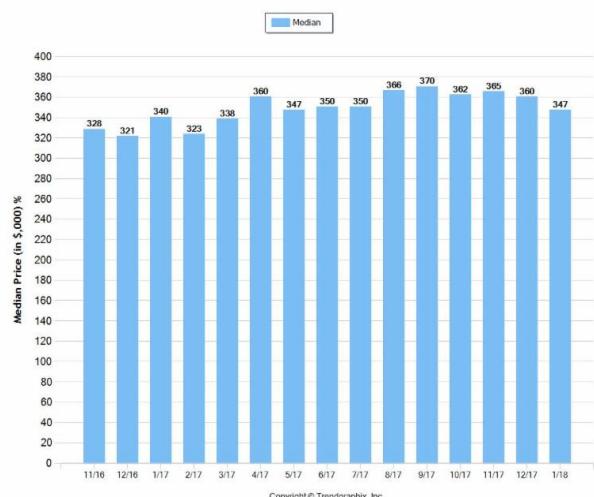
March 7 | 8:30 AM - 4:30 PM

### [Redmond Commercial Roadshow](#), 1 CE

March 8 | 12:00 PM - 2:30 PM

## CURRENT MARKET STATS & MEMBER COUNTS

### [Deschutes County Residential Median Price](#)    [January 2018 Membership Counts](#)



COAR Member Count (primary): 1886

Secondary Members: 81

MLSCO Member Count: 2030

Appraiser Members: 89

REALTOR® Members in Bend 1308

REALTOR® Members in LaPine 39

REALTOR® Members in Jefferson County 30

REALTOR® Members in Crook County 56

REALTOR® Members in Redmond/Terrebonne 247

REALTOR® Members in Sisters/Camp Sherman 71

REALTOR® Members in Sunriver 109

REALTOR® Members Out of Area 19

MLSCO Member Count: 2029

Affiliate Offices Members: 117

## IN OTHER NEWS

[Park District Looks to Bridge Divide on Controversial Bill](#) - Stephen Hamway, The Bulletin  
[Committee: Pay Bend Mayor Twice What Councilors Make](#) - Julia Shumway, The Bulletin  
[More Trails, Neighborhood Parks on the Docket for Park District](#) - Stephen Hamway, The Bulletin  
[Madras Announces Incentives for Sewer Connection](#) - Allie Colosky, The Bulletin  
[City Council to Consider Alternatives to Police Fee](#) - Redmond Spokesman  
[County Permit Totals Reveal Banner Building Year](#) - Jason Chaney, Central Oregonian  
[Portland Affordable Housing Measure May Cut Building](#) - AP & KTVZ  
[Council Investigates Marijuana Regulations](#) - Sue Stafford, Sisters Nugget  
[Dos and Don'ts of Screening Tenants Legally](#) - Robbie Cronrod, REALTOR Magazine  
[Owners, Appraisers Less Synced on Prices](#) - Daily Real Estate News

## Newsletter Sponsors



FAIR HOUSING  
MAKES US.  
STRONGER

"Fair Housing  
**made us free.**"  
Click here to read Liza and Pedro's story



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